



computing australia



**Why work with**  
**The Computing Australia Group?**

## Overview

### Global Presence

- ❖ We have offices in Australia, the United Kingdom, and India.
- ❖ With a “follow the sun” approach to business IT support – there is always a CA office open for you.
- ❖ Our regional expertise ensures you get the best support wherever you are.

### 360° Approach to Information Technology

- ❖ Whatever your needs, if it involves technology, we have you covered.
- ❖ We take a holistic approach to technology to ensure that all your IT systems are compatible with each other.
- ❖ A single point of contact can manage all your tech needs.
- ❖ We evolve – our team always has an eye on opportunities to improve your IT systems.
- ❖ Platform agnostic – we don’t just sell one technology – we choose the best tech to suit your needs.
- ❖ We partner with every major IT brand and quite a few niche ones too!
- ❖ We offer the full range of IT related services including:
  - ▶ IT sales and support
  - ▶ Cybersecurity
  - ▶ Consulting and auditing
  - ▶ Software development
  - ▶ Graphic design

### Unmatched Service Levels

- ❖ 7-day support – we are there when you need us.
- ❖ Dedicated account manager, so you know who you are dealing with.
- ❖ We invest in documentation - once we learn your systems, you don’t need to keep explaining things to us.
- ❖ We invest in training – our staff are encouraged to learn and keep learning.
- ❖ Proactive – not reactive. We don’t wait for things to go wrong before we look at improving your systems.
- ❖ Humans first – we are techies but more importantly, we don’t forget the human side of things.
- ❖ Many of our clients have been with us for over 20 years.

### Experience Counts

- ❖ We work across a wide range of business demographics:
  - ▶ Corporate
  - ▶ Mining and exploration
  - ▶ Oil and gas
  - ▶ Medical – general practice, specialists, and hospitals
  - ▶ Manufacturing
  - ▶ Retail
  - ▶ Small business
  - ▶ Not for profit / charity

### Fair Pricing Model

- ❖ Whatever your budget, we will find a way to maximise the value of your IT spend.
- ❖ A range of finance options available for large purchases.
- ❖ Monthly itemised billing so you easily track your IT spend.